

CUYAHOGA COUNTY
BOARD OF HEALTH
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RFP # 2022-05A

Advancing Regional Community Health Improvement and Health Equity - Sustainability Consultant
Pre-Bid Proposal Conference Notes & Questions and Answers
January 04, 2023 at 10:30 A.M

The Pre-bid conference PowerPoint presentation may be viewed at the Board website at www.ccbh.net by clicking on the “Business” tab on the home page.

Presentation

Judy Wirsching presented and reviewed the power point presentation for administrative requirements.

Libby McGraw and Samantha Smith provided the program overview.

The presentation can be found on the Board of Health website at www.ccbh.net under the “Business” tab

Questions & Answers:

Q1. Will attendees receive a link to this [pre-bid conference] recording post call?

A1. Attendees will not receive a link. CCBH will post the presentation on our website at www.ccbh.net under the “Business” tab, see Requests for Proposals/Requests for Quotes (RFP # 2022-05A).

Q2. Is the current operational budget expected to change over the next few years? If so, how?

A2. The budget for this proposal is not expected to change. Up to \$50,000 will be awarded, based on the costs outlined and funding from the HealthComp Foundation. The overall program’s budget varies some by year but is expected to cover operations of Healthy Northeast Ohio and the Cuyahoga County collaborative CHNA/CHIP through 2024. Appendix 7 in the RFP shows the existing funding structure. HealthComp Foundation grant funding is expected through 2024 and financial commitments have been secured from 9 public health departments and 5 hospital systems through 2024.

Q3. When does the current grant funding run out?

A3. Our current grant is a 3-year grant from the HealthComp Foundation for January 1, 2022 – December 31, 2024.

Q4. What existing /current commitments are already in place to sustain efforts? In other words, is the expectation that funding partners would continue their commitment or has that conversation not happened yet?

Roderick Harris, DrPH Health Commissioner

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A4. Grant funding from the HealthComp Foundation is expected to continue through 2024. Public health and hospital partners for Healthy Northeast Ohio and the Cuyahoga County CHNA/CHIP efforts have provided letters of support including financial commitments through 2024. Appendix 7 of the RFP shows the total existing commitments through 2024, with partners named. Commitments beyond this timeframe have not yet been secured. Future funding may involve continued partnerships and/or new revenue streams. Decreased reliance on short-term grant funding would be ideal.

Q5. What attempts have been done in the past to outreach to other potential partners and/or funders, especially the non-traditional ones? In other words, do you have existing relationships with these organizations or do you have to “start from scratch” in developing relationships?

A5. Program staff and agency leadership have been successful in securing and expanding public health and hospital financial commitments to date through direct outreach. Program staff have attempted to conduct outreach with non-traditional partners in the past, and are interested in enhancing these efforts moving into 2023 and beyond. For Healthy Northeast Ohio these efforts can and have been made regionally due to the 9-county project footprint. Current partners – including financially or data contributing as well as mission-aligned community-based organizations and community coalitions – are listed on www.healthyneo.org under the “Learn More” tab, see “Partners”. Non-traditional partner engagement for the Cuyahoga County CHNA/CHIP efforts have been limited to Cuyahoga County entities.

Q6. What role does current staff and/or board members play in garnering partnerships with current partners? How does the process work today?

A6. Currently, program staff are primarily responsible for garnering partnerships. CCBH is positioned to conduct outreach with public health departments and The Center for Health Affairs is positioned to conduct outreach with hospital systems, given the nature of our organizations. We maintain communication with established key contacts at partner agencies in community health, community benefit, and/or health improvementservices to facilitate various programmatic activities in order to meet program deliverables.

Q7. Are there any MOU/MOA annually with current partners beyond 2024?

A7. No.

Q8. Are the current partners’ contributions based on determined outcomes of the collaborations (goals reached)?

A8. Grant funding is conditional on meeting grant requirements and deliverables. Partner contributions for Healthy Northeast Ohio are based on county population size for public health partners, and service area (e.g., regional, sub-regional) for hospital partners. CHNA/CHIP contributions were obtained from the public health organizations and hospital systems within Cuyahoga County. Associated letters of support denote that the contributions are to support the program goals.

Q9. What does success look like for this project/work?

A9. Long-term sustainability of Healthy Northeast Ohio and collaborative CHNA/CHIP efforts, supporting improved health outcomes across northeast Ohio.

Q10. Are original (wet) signature required on all 5 hard copies of the proposal?

A10. No. Original signature is only required on the original proposal, which should be specified as such, not on the copies. Also, only the original proposal needs to include original signature and notarization of the Non-Collusion Affidavit. Only copies of this document need to be included in the additional copies.

Q11. Are we allowed to bring our own revenue generating solution to help with improving health and revenue to the project, if we win bid for the consulting role?

A11. As outlined in the RFP, we are seeking a consultant to develop a revenue generation plan for program sustainability and assist program staff in implementing it. We are open to new revenue generation approaches and solutions. Proposals should describe intended methods/activities, and need to be feasible.